FELLOWSHIPS
IMPACT IS PERSONAL
Fellowships profoundly impact the lives of students at HBS. They enable the School to be true to its mission and are an investment in men and women who have the highest potential for leadership, the widest range of experiences, and the greatest ambition to make a difference in the world. Financial aid makes possible the School’s need-blind admissions policy, which brings together students from around the world whose insights enrich the learning experience for all. It also enables recipients to make career choices that resonate with their passions.
Financial aid makes HBS accessible, affordable, and empowering for future leaders.
Why now?

We have the opportunity to provide a comprehensive and distinctive financial aid program that attracts the most promising leaders and empowers them to reach their full potential.

Fellowships enable HBS to:

- Encourage students to broaden their career horizons by providing summer internship support.
- Inspire and enable the highest-potential leaders with the broadest possible range of backgrounds and experiences to attend HBS.
- Empower career choices driven not by debt but by the students’ interests and desire to make a difference.
FELLOWSHIPS
IMPACT STARTS WITH A VISION
How does an inner-city kid from New Jersey (Bob Glassman, MBA 1969) impact the lives of charter school students in Lawrence, MA?
Kennedy Hilario (MBA 1996) is one of 63 recipients of the Glassman Fellowship Fund. He is currently director of schools for Community Day Charter Public Schools in Lawrence, MA.
In 1983, Bob Glassman, cofounder and former cochairman of Boston’s Wainwright Bank & Trust Company—known for supporting social justice causes—established the Robert A. Glassman Fellowship Fund at HBS. Having grown up in Jersey City, NJ, Glassman understands some of the challenges facing inner-city youths. He created this fellowship to give them the opportunity of an HBS education.
Meet Other Glassman Fellowship Fund Recipients
DELLA VALLEJO (MBA 2003)

“Receiving the fellowship reduced my debt burden and allowed me to choose a career in marketing, which is my passion.”

CHRIS LENZO (MBA 1985)

“I set up a fellowship to help MBA students from the military. I believe it’s important to give back whenever possible.”
Fellowships

Learning from Each Other
ATTRACTIONG STUDENTS WITH THE BROADEST RANGE OF BACKGRONDS

- Financial Services: 13%
- Manufacturing: 7%
- Military: 5%
- Venture Capital / Private Equity: 18%
- First in family to attend college: 13%
- High Tech / Communications: 11%
- Women: 41%
- Consulting: 19%
- International (60 Countries): 35%
- Nonprofit: 7%
- Health Care / Biotech: 6%
The discussion group is a microcosm of the classroom experience. Six-member groups, which rotate periodically, reflect the wide range of backgrounds and viewpoints among the students.
Ricardo Aquirre
Born in Venezuela, Ricardo studied electrical engineering at the University of Miami before working for Motorola in Malaysia and Florida.

Nisha Phatak
After graduating from Carnegie Mellon, Nisha put her statistics degree to use as an equity analyst covering the technology industry.

Daniel Lennox
A graduate of West Point, Daniel served in Iraq and Afghanistan and was a Fulbright Scholar in Cameroon before coming to HBS to explore an interest in leadership.
By supporting students—from considering an MBA through making career choices that resonate with their passions—financial aid makes HBS accessible, affordable, and empowering for future leaders.
“Without fellowship donors, there would be many students like myself who would be unable to live their dreams and pursue their desired careers.” — Rehan Khursheed (MBA 2015)

MBA STUDENTS RECEIVING FELLOWSHIPS

APPROX. 1/2

SUMMER INTERNSHIP INCOME FOR MBA 2013 STUDENTS

23% < $1,200 / WEEK EARNED

AVERAGE DEBT FOR MBA 2013 FELLOWSHIP RECIPIENTS

$70–75K

MBA FELLOWSHIPS: SAMPLE ONE-YEAR NEED DETERMINATION

HBS COST OF ATTENDANCE $91,200

HBS-CALCULATED STUDENT CONTRIBUTION $18,600

FINANCIAL NEED $72,600

HBS BASE LOAN PACKAGE $38,700

MBA FELLOWSHIP $33,900
EMPOWER OUTSTANDING STUDENTS TO MAKE A DIFFERENCE
ATTRACT THE BEST STUDENTS

Inspire and enable the highest-potential leaders with the broadest possible range of backgrounds and experiences to attend HBS by providing financial support to those who need it the most.

Matt Vestal
(MBA 2015)

Neurosurgery resident physician at Harvard Medical School, Brigham and Women’s Hospital, and Boston Children’s Hospital

MD and master's in health sciences, Yale School of Medicine
SUPPORT CAREER EXPLORATION

Encourage students to broaden their career horizons by supplementing their summer income while they explore new sectors, organizations, and locations.

Varun Bhartia and Ryan Eskridge
(Both MBA 2014)

Awarded summer fellowship to pursue their startup idea, Read with Me, a platform that enables users to personalize any news article with comments within the text.
ENABLE CAREER PATHWAYS

Provide debt reduction awards to ensure that students’ career choices are driven not by financial obligations but by their interests and desire to make a difference.

**Stephanie Kwok**  
(MBA 2013)

*Strategy consultant prior to HBS and now pursuing her passion for sports management at The Madison Square Garden Company*
MEET MORE STUDENTS

SEE WHAT OTHER FELLOWSHIP FUNDS HAVE DONE

MAKE A GIFT NOW

LEARN MORE ABOUT SUPPORTING LEADERS